

Message Text

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PAGE 01 STATE 072897
ORIGIN COME-00

INFO OCT-01 AF-08 ISO-00 EB-08 /017 R

DRAFTED BY COM/BIC/OED/MEPD/WHAIMES/CF
APPROVED BY EB/OCA/CM/WHALL
COM/BIC/OED/MEPD/SMCONGER, DIR.
COM/BIC/OIM/SMILLER (INFO)
AF/EPS/LWHITE (INFO)

-----022105Z 036922 /70

R 021118Z APR 77
FM SECSTATE WASHDC
TO AMEMBASSY YAOUNDE
INFO AMCONSUL DOUALA

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E.O. 11652: N/A

TAGS: BENC, CM

SUBJECT: SONARA REFINERY

REF: A) YAOUNDE 1328, B) YAOUNDE 279, C) STATE 9689
D) YAOUNDE 101

1. ALL COMPANIES MENTIONED PARA 1 REF A PLUS SEVERAL OTHERS WITH REFINERY EXPERTISE WERE GIVEN DETAILS ON PROJECT IN JANUARY AND ADVISED TO CONTACT LIBOCK. (WE ARE NOT FAMILIAR WITH SPAW GLASS CO.) COMPANIES WHICH GOT BACK TO US TO ADVISE THEY WERE FOLLOWING UP ON PROJECT WERE: LITWIN, PROCON, BADGER, MCKEE, AND LUMMUS. MOST OF THESE FIRMS INTEND TO PURSUE PROJECT THROUGH EUROPEAN AFFILIATES. (EMBASSY MENTIONS THAT MCKEE HAS CONTACTED LIBOCK DIRECTLY, BUT ONLY CONTACT WE KNOW WAS

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MADE THROUGH CTB ENGINEERS AND CONSTRUCTORS OF BELGIUM.) WE ARE ALSO CERTAIN BADGER, LTD. OF UK WROTE LIBOCK. LUMMUS PURSUING THROUGH PARIS OFFICES. LITWIN AND PROCON ADVISED THEY WOULD WRITE TO LIBOCK PER EMBASSY'S SUGGESTION, BUT PROBABLY ALSO THROUGH FRENCH AFFILIATES.

2. WE WILL AGAIN ADVISE COMPANIES TO CONTACT LIBOCK AND

WILL NOTIFY THEM OF PREQUALIFICATION DEADLINE. HOWEVER,
WE ARE STILL CONVINCED THAT CHANCES OF U.S. - BASED
COMPANY'S LANDING THIS JOB ARE RATHER SLIM; AND
COMPANIES' DECISION TO PURSUE THIS PROJECT FROM
EUROPE TENDS TO BEAR US OUT. IF WE OR EMBASSY ARE ABLE
TO IDENTIFY A U.S. - BASED BIDDER, WE WOULD, OF COUSE,
WANT TO RENDER AS MUCH SUPPORT AS POSSIBLE, AND TO
ATTEMPT TO HAVE COMPANY SHORT-LISTED. OTHERWISE, WITH SO
MANY U.S. - AFFILIATED EUROPEAN CONTENDERS, WE ASSUME
AT LEAST A FEW WILL MAKE SHORT-LIST, AND WE DO NOT SEE
ROLE FOR U.S.G. AT THIS TIME OTHER THAN TO RENDER SUCH
ASSISTANCE AS COMPANIES MAY REQUEST.

CHRISTOPHER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 02-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE072897
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/MEPD/WHAIMES/CF
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770115-0528
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770495/aaaadepd.tel
Line Count: 77
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 5b7e8bab-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 YAOUNDE 1328, 77 YAOUNDE 279, 77 STATE 9689
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 23-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2918112
Secure: OPEN
Status: NATIVE
Subject: SONARA REFINERY
TAGS: BENC, CM
To: YAOUNDE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/5b7e8bab-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009